Lisburn and Castlereagh City Council Celebrate

#### GLOBAL ENTREPRENEURSHIP WEEK 2019

18th-22nd November 2019

Lisburn &
Castlereagh
City Council

**Business Solutions** 

TUESDAY 19TH NOVEMBER 10.00-14.00

Island Hall, Lagan Valley Island

Young Enterprise NI

Primary 6 students from local primary schools will spend a fun packed day learning about entrepreneurship.



13.15-16.30

Elm Room, Lagan Valley Island

**Light Lunch Provided** 

# WEDNESDAY 20TH NOVEMBER

Invest NI Workshop - Sales Prospecting



Experienced coach Michael McIntyre will show you sales prospecting techniques to increase the quality of your sales leads. Michael will also show practical skills for networking with key influencers and buyers

Register: https://salesworkshopinvestni.eventbrite.co.uk

## THURSDAY 21ST NOVEMBER

'Go For It" Information Evening

17.30–19.30
Lisburn Enterprise Centre and
Inspire Business Centre

Call in to our 'drop in' information evening to meet the local business advisors in your area and to find out more about how the free "Go For It" programme can help you to drive your business idea forward.

Drop In S

**Drop In Session- All Welcome!** 

### THURSDAY 21ST NOVEMBER

Entrepreneurs Network-Business Growth: At Home & Abroad

HMC Global Consultants will cover the 'need to knows' when considering doing business abroad and local case study Smiley Monroe will share their reflections on how they have put this into practice and successfully grown their business including international expansion.

08.00-09.30
Down Royal Racecourse **Breakfast Provided** 



Register: https://lccc-entrepreneurs-network.eventbrite.co.uk

12.00-14.00

Cubic CoWork Market Square, Lisburn

Pizza Lunch Provided

#### FRIDAY 22ND NOVEMBER

Peter Craven – BlueSky Video Marketing: Create Video Content that Delivers Real Results

This session will cover why video should be an essential strategy and how to generate a video content calendar with not move beyond the vanity metrics of likes, shares and views.

business results

Register: https://lccc-video-marketing.eventbrite.co.uk



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For more information or to register for an event please contact Eilish Kelly on eilish.kelly@lisburncastlereagh.gov.uk